



Garber Chevrolet of Highland, a corporation in good standing and registered within the great state of Indiana, wishes to further support Indiana's economy by offering its goods and services to the State of Indiana and all its incorporating State, Local and Public Educational Institutions and its Law Enforcement and First responders statewide. We are a new car dealer that is part of a larger auto group with a long, rich background of supporting our local municipalities in every state which we have a location. As our only Indiana location currently, we hope to provide more of a service to a state that has been so welcoming to our organization whose employees consist mostly of Indiana residents at almost 90%. We also believe in keeping as much revenue as possible within the state of Indiana by local sourcing any vendor opportunities that arise whether direct or indirect participation with this contract. As a Chevrolet Business Elite dealer and a Sourcewell Contract provider for parts, we understand the importance of working with our municipal clients and going the extra mile whenever possible from delivering and picking up from our state agencies to make any business conducted with Garber Highland as convenient and streamlined as possible. We have a whole Commercial and Fleet Department staffed to handle new GM ordering, billing and delivery as well as utilized the latest technologies to off assistance in the designing and building of any specialty vehicle needed by the state as well as subcontracting with registered Indiana DBEs and always open to having more involvement with DBE firms whether it is direct or indirect participation with this or any other government contract. Our organization currently holds multiple term contracts in Florida, including the Florida Sheriffs Association Purchasing Cooperative. Garber Highland is prepared to offer the same pricing program to the state of Indiana with any and all current and future options available on the listed new vehicles at a price not to exceed the dealer invoiced amount for each of the available manufacturer's options available for each vehicle line. In the event of a unforeseen disaster or "Force Majeure," process and protocols are in place to ensure continuity of business from our secured billing software being able to access remotely through secured and registered hardware and equipment predesignated through our IT department which also prevents unauthorized access to any state information or statistics from outside entities as well as a secured facility not easily accessible by unauthorized personnel which will be utilized as safe and secured storage for ordered and stocked Light Duty Trucks. Any and all inquiries and questions in regards to this contract should be directed to the Fleet and Commercial Business Director Garrick Mackiney.

Respectfully,

A handwritten signature in black ink, appearing to read "Garrick Mackiney", is written over a horizontal line.

Garrick Mackiney

Fleet and Commercial Business Director

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